

GIUSEPPE CONIGLIARO

Nato a Roma, il 4 agosto 1958

Executive VP – Chief Innovation Officer at **Humanativa Group**, one of the most dynamic Italian IT Groups.

CEO at **HN Digeer**, the Digital Transformation Company of **Humanativa Group**.

WORK EXPERIENCES

- *IT Systems Design and Development*
- *IT Advising & Consulting*
- *IT Planning & Accounting*
- *IT Business development*
- *Business Processes Optimization*
- *Business Intelligence & Predictive Analysis*
- *Data Engineering, Data Science, BigData*
- *Statistical Models and Operational Research Algorithm for Complex System Simulations and Decision Making & Supporting*

UER – UNIVERSITÀ EUROPEA ROMA

Master's Degree Digital Transition Management

Academic year 2022-2023

Contract Professor for:

- **"Big Data and Artificial Intelligence Lab"**

UNIVERSITA' ROMA TRE

Dipartimento di Giurisprudenza

Academic year 2022-2023

Contract Professor for:

- **"Introduction to Digital Technologies"**

UNIVERSITA' ROMA TRE

Dipartimento di Giurisprudenza

Academic year 2022-2023

Contract Professor for:

- **"Big Data and Automation of Decisions"**

UER – UNIVERSITÀ EUROPEA ROMA

December 2021 – February 2022

Contract Professor for:

- **"Big Data, Ecological Transition and Innovation - Data and processes for sustainable organization"**

HN DIGEE

Humanativa Group Company; Information Technology Industry

March 2022 – present

HN Digeer – The Digital Transformation Company: IT Solution Design, Cloud Architecture, Intelligent Business Process Management, IT Advising.

Chief Executive Officer

- Solution & Platform Design & Development
- Value Proposition Development
- Technical Partnership

HUMANATIVA GROUP

Privately Held; 200+ employees; Information Technology Industry

January 2022 – present

Executive Vice President – Chief Innovation & Digital Transformation Officer

- Strategic oversight of production processes
- Value Proposition Development
- Technical Partnership & Sourcing Strategies

PHILMARK GROUP

Privately Held; 200+ employees; Information Technology Industry

July 2020 – December 2021

Chief Technology Officer

- Strategic oversight of production processes
- Value Proposition reshaping
- Sourcing Strategies
- Technical Partnership Management

HANDLE CONSULTING

Philmark Group Company; Information Technology Industry

January 2021 – November 2021

Chief Executive Officer

ALMAVIVA S.p.A.

Privately Held; 10.001+ employees; Information Technology Industry

January 2020 – June 2020

Chief "Capacity & Resource Management, Partnership & BPO" Officer

- Sourcing Strategies
- Global IT Players Technical Partnership Management
- University Partnership & Academic Spin-off
- Resource & Skill Management
- BPO Services Development & Offering

September 2012 – December 2020

Director of " SW Engineering & Technology Innovation "

- Data Engineering, Code Engineering, Test Engineering & DevOps
- ALM & SW Governance Office

- Lean Office

October 2011 – August 2012

Director of “**Application Management Services**” Business Area Travel&Transportation

AGID

Febbraio 2013 – Gennaio 2014

Member of “Gruppo di lavoro per la definizione di modalità e criteri per svolgere la valutazione comparativa prevista dall’articolo 68 del Codice dell’Amministrazione Digitale (CAD)”, nomina con Deteminazione Commissariale n.24 2013 DIG, su proposta di Confindustria Digitale

- Design & Definition of “Linee Guida per l’acquisizione di software da parte della Pubblica Amministrazione”

TSF S.p.A.

Privately Held; 501-1.000 employees; Information Technology Industry

December 2002 – September 2011

January-September 2011 - **Head of TSF Software Factory**, more than 160 IT professionals working on software design and development.

December 2002 - December 2010 - **Head of Business Information Management Area**: Business Intelligence Projects and Service Oriented Architectures.

SESIT CONSORTIUM

1997 – 2001

Consortium Board Member

The Consortium Board managed very relevant IT projects for CIPET, Ministry of Transport and the Ministry of the Merchant Navy, with a total turnover of more than 20 million euros

FINSIEL S.p.A.

1994 – 2001

Project & Program Manager of many large size projects (more than 1 million euro each) in the Travel and Transportation Sector, for Public Agencies and Private Transport Operators.

ITALSIEL S.p.A.

1987 – 1994

Project Manager for Decision Support Systems for Government Agencies: application of Econometrics, Statistics and Operational Research in Strategic Planning and Decision Support Systems

OTHER PROFESSIONAL EXPERIENCES

1999-2000	Project	"Indagine campionaria per la ripartizione dei ricavi della tariffazione integrata FORMULA"
	Customer	ATM Torino
	Company	TMT, Roma
	Role	Consultant, Research Coordinator: Statistical Model for the allocation of revenue among public transport companies.
1999	Project	"Indagine campionaria sui flussi passeggeri nel corridoio Italia-Francia"
	Customer	Alpetunnel , Chambéry, France
	Company	TMT, Roma
	Role	Consultant, Research Coordinator: Statistical Analysis on Traffic Flows
1996	Project	"Analisi econometrica sulle caratteristiche del mercato della domanda di energia elettrica"
	Customer	ACEA , Roma
	Company	CER, Roma
	Role	Consultant, Research Coordinator
1995-1996	Project	"Sistema Informativo Mobilità e Trasporti"
	Customer	Provincia e Comune di Bologna
	Company	Consorzio MIP (Milano Politecnico), Milano
	Role	Researcher: mathematical model specification and survey design.
1994-1995	Project	Progetto Finalizzato Trasporti 2, CNR
	Customer	Unità di ricerca del DIEMA dell'Università di Reggio Calabria
	Role	Researcher "Freight O/D matrix from Regional Input/Output matrices".
1992	Project	"Il conto consolidato della spesa pubblica per l'ambiente"
	Customer	Università di Padova - MIUR
	Role	Junior Researcher: Analysis of Financial Flows from Public Central Administration to Regional Administrations for Environmental Protection
1989	Customer	Dipartimento di statistica economica dell'Università di Roma
	Role	Junior Researcher: Design and implementation of a procedure for time series analysis with spectrograms.
1984-1985	Project	"Analisi del mercato del lavoro nel settore metalmeccanico "
	Customer	ISFOL-Ministero del lavoro
	Company	IRES (Istituto Ricerche Economiche e Sociali), Roma
	Role	Junior Researcher for a survey on local labor market.
1984	Project	"Analisi della domanda di servizi commerciali"
	Customer	Amministrazione comunali della provincia di Viterbo
	Company	PRAXIS (Cooperativa di ricerca), Viterbo
	Role	Junior Researcher for a survey on local retail market
1982-1983	Project	"Archivio degli iscritti alla Federazione degli Edili"
	Customer	FILLEA-CGIL , Roma

Role Researcher: design and update of members database; geographical analysis of logistics and optimization of local points of contact and services

Education & Certifications

Degree in Statistics and Economics at the University of Rome 'La Sapienza', 109/110

CERTIFICATIONS

- ITIL Foundation V3 Certified (2010)
- Lean IT Foundation Certified (2014)
- SixSigma Green Belt Certified (2015)
- DevOps Certified (2016)
- Project Manager Certified ACCREDIA (2017)

BOOKS AND TECHNICAL PAPERS

- **LA CORREZIONE DELLA MATRICE O/D SULLA BASE DEI FLUSSI DI TRAFFICO**
 - AIRO '98 Giornate di lavoro dell'Associazione Italiana di Ricerca Operativa, TREVISO
 - September 25, 1998

Authors: [Giuseppe Conigliaro](#), F. Conti, A. Fiocco, D. Tersigni
- **THE GENERATION OF INTEGRATED SOCIAL, ECONOMIC AND DEMOGRAPHIC SCENARIOS FOR THE ASSESSMENT OF TRANSPORT POLICIES**
 - WCTR '98 (World Conference on Transport Research), ANTWERP (BELGIUM)
 - July 17, 1998

Authors: [Giuseppe Conigliaro](#), E. Forconi
- **LA GENERAZIONE DEI PERCORSI SULLA RETE NAZIONALE DEI SERVIZI DI TRASPORTO COLLETTIVO**
 - AIRO '97 Giornate di lavoro dell'Associazione Italiana di Ricerca Operativa, SAINT VINCENT
 - September 19, 1997

Authors: [Giuseppe Conigliaro](#), A. Fiocco
- **INTEGRATED MACRO ECONOMIC AND TRANSPORT MODELS FOR FREIGHT DEMAND**
 - Symposium on Transportation Systems, CHANIA (CRETE)
 - June 18, 1997

Authors: [Giuseppe Conigliaro](#), F. Russo
- **LA GENERAZIONE DEI PERCORSI AMMISSIBILI SULLA RETE STRADALE ITALIANA**
 - AIRO '96 Giornate di lavoro dell'Associazione Italiana di Ricerca Operativa, PERUGIA
 - September 20, 1996

Authors: [Giuseppe Conigliaro](#), F. Conti, A. Fiocco
- **A MULTI-REGIONAL INPUT-OUTPUT MODEL WITH ELASTIC TRADE COEFFICIENTS FOR THE SIMULATION OF FREIGHT TRANSPORT DEMAND IN ITALY**
 - PTRC '96, LONDON
 - September 7, 1996

Authors: [Giuseppe Conigliaro](#), E. Cascetta, M. Di Gangi
- **A DECISION SUPPORT SYSTEM FOR TRANSPORTATION POLICIES AND INVESTMENTS**
 - AIRO '95 Giornate di lavoro dell'Associazione Italiana di Ricerca Operativa, ANCONA
 - September 22, 1995

Authors: [Giuseppe Conigliaro](#), A. Nuzzolo

- **FUNCTIONAL ARCHITECTURE AND DATA BASE OF THE DSS FOR TRANSPORT POLICY AN INVESTMENTS IN ITALY**
 - WCTR '95 (World Conference on Transport Research), SYDNEY
 - July 21, 1995Authors: [Giuseppe Conigliaro](#), C. Stefani
- **"LA SPESA PUBBLICA PER L'AMBIENTE"**
 - MINISTERO DELL'AMBIENTE, Relazione sullo Stato dell'Ambiente
 - 1992Authors: [Giuseppe Conigliaro](#)
- **ELEMENTI DI STATISTICA METODOLOGICA**
 - Edizioni CIERRE, Roma
 - 1990Authors: [Giuseppe Conigliaro](#), S. Scoccia

Other Skills

- IT Strategy
- IT Architectures
- Data Architectures
- IT Service Management
- Strategic Planning
- Budget Planning & Control
- Enterprise Applications Integration
- Software Project Management
- Program Management
- Project Planning & Control
- Lean Management
- SixSigma
- Problem Solving
- Networking
- Team Building
- People Management

Autorizzo il trattamento dei miei dati personali ai sensi dell'art. 13 d. lgs. 30 giugno 2003 n°196
"Codice in materia di protezione dei dati personali" e dell'art. 13 GDPR 679/16 – "Regolamento europeo sulla protezione dei dati personali".

